

Profile will be available until 08 June 2025



Nationality: Romanian

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## WORK EXPERIENCE

### General Manager

01/02/2024 – Current

Elcomex IEA SA | Cernavoda-Constanta, Romania

Overseeing the day-to-day operations of a company and ensuring that it achieves its overall goals and objectives

### Board Member

05/2015 – Current

Midia Green Energy SA | Navodari Constanta, Romania

1. **Leadership** to the board, ensuring that its members work effectively together and fulfill their responsibilities.
2. **Meeting Facilitation:** Conducting and presiding over board meetings, setting the agenda, and facilitating discussions to ensure productive decision-making.
3. **Representation:** Serving as a representative of the organization, interacting with stakeholders, and sometimes acting as a spokesperson for the board.
4. **Strategic Planning:** Collaborating with other board members and organizational leaders to develop and implement strategic plans and goals.
5. **Communication:** Ensuring effective communication within the board and between the board and the organization's management.
6. **Conflict Resolution:** Addressing conflicts or disagreements among board members and facilitating resolutions.
7. **Oversight:** Overseeing the organization's management and ensuring that it operates in alignment with the board's directives and the organization's mission.

## Special Administrator

01/10/2013 – 01/03/2024

Electrocentrale Galati SA |  Galati, Romania

Managing the company's affairs during the reorganization process. The main responsibility was to facilitate the financial restructuring of the company to overcome financial difficulties and enable business continuity.

## Deputy General Manager

01/2021 – 01/2023

Distributie Energie Electrica Romania SA branch of Electrica SA |  Cluj Napoca, Romania

Supporting and assisting the General Manager (GM) or Chief Executive Officer (CEO) in the overall management and administration of the organization.

### 1. Strategic Planning:

- Collaborating with the GM in the development and execution of the company's strategic plans and objectives.
- Providing input and insights into key strategic decisions.

### 2. Operations Management:

- Overseeing day-to-day operations and ensuring the efficient functioning of various departments.
- Implementing policies and procedures to enhance operational efficiency.

### 3. Team Leadership:

- Providing leadership and guidance to department heads and other managers.
- Facilitating effective communication and collaboration across different departments.

### 4. Decision-Making:

- Assisting the GM in making critical decisions for the company.
- Taking on decision-making responsibilities in the absence of the GM.

### 5. Financial Management:

- Collaborating on budget development and financial planning.
- Monitoring financial performance and making recommendations for improvement.

### 6. Project Management:

- Overseeing key projects and initiatives within the company.
- Ensuring projects align with organizational goals and timelines.

### 7. Communication:

- Representing the company in various forums and meetings.
- Communicating with internal and external stakeholders, including clients, partners, and employees.

### 8. Risk Management:

- Identifying and managing potential risks to the company's operations.
- Developing strategies to mitigate risks.

### 9. Performance Monitoring:

- Monitoring key performance indicators (KPIs) and providing regular updates to the GM.
- Implementing performance improvement initiatives.

### 10. Human Resources:

- Working with the HR department on talent acquisition, employee development, and performance management.
- Assisting in resolving employee issues and fostering a positive work environment.

### 11. Customer and Stakeholder Relations:

- Building and maintaining positive relationships with customers, clients, and other stakeholders.
- Addressing concerns and ensuring customer satisfaction.

**12. Succession Planning:**

- Collaborating with the GM on leadership development and succession planning.

**Chief executive officer**

08/2018 – 12/2020

Societatea de Distribuție a Energiei Electrice Transilvania Sud SA branch of Electrica SA |

 Brasov**1. Setting Strategy and Vision:**

- Developing and articulating the company's strategic direction and long-term vision.
- Setting goals and objectives to align with the organization's mission.

**2. Decision-Making:**

- Making key decisions that impact the company's direction, performance, and overall success.
- Balancing short-term and long-term goals.

**3. Leadership and Team Building:**

- Building and leading an effective executive team.
- Fostering a positive and productive organizational culture.
- Inspiring and motivating employees at all levels.

**4. Communication:**

- Communicating the company's vision, goals, and strategy to internal and external stakeholders.
- Representing the company in public and maintaining effective relationships with investors, customers, and other stakeholders.

**5. Financial Oversight:**

- Ensuring the financial health of the organization.
- Approving budgets and monitoring financial performance.
- Making decisions to optimize financial results.

**6. Risk Management:**

- Identifying and managing risks that could impact the company.
- Developing strategies to mitigate potential challenges.

**7. Innovation and Change Management:**

- Encouraging innovation and adaptation to market changes.
- Leading the organization through periods of change and transformation.

**8. Corporate Governance:**

- Ensuring compliance with legal and regulatory requirements.
- Upholding ethical standards and promoting good corporate governance.

**9. Customer and Stakeholder Relations:**

- Building and maintaining positive relationships with customers, clients, suppliers, and other stakeholders.
- Ensuring customer satisfaction and loyalty.

**10. Performance Monitoring:**

- Monitoring key performance indicators (KPIs) to evaluate the company's performance.
- Making adjustments to strategies based on performance outcomes.

**11. Succession Planning:**

- Planning for executive succession and developing leadership talent within the organization.

Responsible for the overall success and performance of the company, involving a combination of strategic thinking, decision-making, leadership, and effective communication.

**Special Administrator**

01/2013 – 03/2019

Electrica SA |  Bucuresti, Romania

Managing the affairs of **Servicii Energetice Munteina SA**, **Servicii Energetice Dobrogea SA**, and **Servicii Energetice Oltenia SA**, all subsidiaries of Electrica SA, during the reorganization process. The main responsibility was to facilitate the financial restructuring of the company to overcome financial difficulties and enable business continuity.

### General Manager

04/2012 – 07/2012

Cardinal Motors SRL |  Constanta, Romania

Overseeing the day-to-day operations of a company and ensuring that it achieves its overall goals and objectives

### Chief Financial Officer-CFO

06/2001 – 04/2012

Cardinal Motors SRL |  Constanta, Romania

Strategic decision-making, financial planning, and ensuring the financial health and stability of the organization

### Chief Financial Officer-CFO

05/2000 – 05/2001

Lumina Institutii de Invatamanat SA |  Bucuresti, Romania

Strategic decision-making, financial planning, and ensuring the financial health and stability of the organization

### Relationship banking manager

05/1999 – 04/2000

Banca Internationala a Religiiilor SA |  Constanta , Romania

Responsible for managing and developing relationships with clients, especially high-value or business clients;

Ensuring customer satisfaction, retention, and the growth of the bank's business.

## EDUCATION & TRAINING

### Academia de Sudii Economice Bucuresti, Facultatea de Finante, Asigurari, Banci si Burse de Valori

1995 – 1999

Bachelor |  Bucuresti, Romania

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[www.ase.ro](http://www.ase.ro)

### WU Executive Academy

2020 – 2022

Master of Business Administration -MBA

Bucuresti, Romania

[Hide details ^](#)[executiveacademy.at](https://www.executiveacademy.at)**Harvard Business School**

11/2024 – 11/2024

Corporate Director Certificate

Boston, United States

[Hide details ^](#)[exed.hbs.edu](https://exed.hbs.edu)**Columbia Business School**

10/2022 – 10/2022

Corporate Governance Program

New York , United States

[Hide details ^](#)<https://business.columbia.edu/>**Imperial College London- ImperialX**

12/2021 – 12/2021

Professional Certificate in Clean Power

[Hide details ^](#)[edx.org](https://edx.org)**Columbia University-ColumbiaX**

12/2021 – 12/2021

Professional Certificate in Corporate Finance

[Hide details ^](#)[edx.org](https://edx.org)**Imperial College of London-ImperialX**

11/2021 – 11/2021

Incorporating Renewable Energy in Electricity Grids

[Hide details ^](#)[edx.org](https://edx.org)**LANGUAGE SKILLS****Mother tongue(s)**

Romanian

**Other Tongue(s)**

|         | Listening              | Reading                 | Spoken interaction      | Spoken production       | Writing                 |
|---------|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| English | C1:<br>Proficient user | C1:<br>Proficient user  | C1:<br>Proficient user  | C1:<br>Proficient user  | C1:<br>Proficient user  |
| Turkish | C1:<br>Proficient user | C1:<br>Proficient user  | C1:<br>Proficient user  | C1:<br>Proficient user  | C1:<br>Proficient user  |
| French  | A2: Basic user         | B2:<br>Independent user | B2:<br>Independent user | B2:<br>Independent user | B2:<br>Independent user |

## DIGITAL SKILLS

Microsoft Office | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced |

Social Media including Facebook , WhatsApp and Twitter |

Google (Google Drive, Google Docs, Google Slides, Google Sheets, Google Meets, Google Trends)) |

Organizational and planning skills

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